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### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

### 12/31/07 01/01/07 REPORT FOR THE PERIOD BEGINNING AND ENDING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION Petersen & Ramistella, Inc. NAME OF BROKER-DEALER: ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 2340 Garden Road, Suite 202 (No. and Street) 92940 California Monterey (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT Kenneth Petersen 831-372-3426 (Area Code - Telephone Number) B. ACCOUNTANT IDENTIFICATION INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* Joseph Yafeh, CPA (Name - if individual, state last, first, middle name) 11300 West Olympic Blvd., Los Angeles, CA 90064 Suite 875 (Address) (Zip Code) (City) (State) PROCESSED CHECK ONE: Certified Public Accountant APR 0 3 2008 ☐ Public Accountant THOMSON Accountant not resident in United States or any of its possessions.

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

FOR OFFICIAL USE ONLY

### OATH OR AFFIRMATION

I, Kenneth Petersen		, swear (or affirm) that, to the best of
my knowledge and belief the accompanying finan	icial statement and	l supporting schedules pertaining to the firm of
Petersen & Ramistella, Inc.		, as
of December 31,	20 07	_, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor,		or director has any proprietary interest in any account
classified solely as that of a customer, except as f	ollows:	
None		
	<del></del>	
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***************************************		
CRISTOFER A. CABANILLAS	<u></u>	Signature
Commission # 1771350 Notary Public - California		Signature
Monterey County		Vice Presiden
My Comm. Expires Sep 30, 2011		Title
		_
Notary Public S	E ATTACI	ted)
This report ** contains (check all applicable boxe	es):	
(a) Facing Page.	•	·
(b) Statement of Financial Condition.		
(c) Statement of Income (Loss).  (d) Statement of Cash Flows.	÷	•
(c) Statement of Changes in Stockholders' E	ouity or Partners'	or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subo		
(g) Computation of Net Capital.		
(h) Computation for Determination of Reser		
(i) Information Relating to the Possession o		
Computation for Determination of the Re		Computation of Net Capital Under Rule 15c3-1 and the
(k) A Reconciliation between the audited an		
and the state of t		The second of th
(I) An Oath or Affirmation.  (m) A copy of the SIPC Supplemental Repor		
(,p, mil		or found to have existed since the date of the previous audit.
- (-/ eport according any material madequa	ores toming to exist	or round to make existed silled the date of the provious addit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

### **JURAT WITH AFFIANT STATEMENT**

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Co Not	mmission # 177135 ary Public - Californ Monterey County	in the second of	Year \( (1)	Kenves Name of S	Signer(s)	Petrson

## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C.

PETERSEN & RAMISTELLA, INC.

ANNUAL AUDIT REPORT

DATE - DECEMBER 31, 2007

2340 Garden Road, Suite 202 Monterey, CA 93940

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### Joseph Yafeh CPA, Inc.

A Professional Accounting Corporation 11300 W. Olympic Blvd., Suite 875 Los Angeles CA 90064 310-477-8150 ~ Fax 310-477-8152

### REPORT OF INDEPENDENT AUDITOR

Board of Directors Petersen & Ramistella, Inc. Monterey, California

I have audited the accompanying statement of financial condition of Petersen & Ramistella, Inc. as of December 31, 2007 and related statements of income, changes in shareholders' equity and cash flows for the year then ended. These financial statements are being filed based on Rule 17a-5 of the Securities Exchange Act of 1934 and include the supplemental schedule of the net capital computation required by rule 15c3-1. These financial statements are the responsibility of Petersen & Ramistella, Inc.'s management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with the auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, such financial statements referred to above present fairly, in all material respects, the financial condition of Petersen & Ramistella, Inc. as of December 31, 2007 and the results of its operations, shareholders' equity and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Joseph Wafeh, CPA

Los Angeles, California February 4, 2008

### PETERSEN & RAMISTELLA, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2007

### **ASSETS**

Cash Checking	<u>\$ 10,287</u>
Accounts receivable Clients Related party – rent and miscellaneous expenses	3,401 2,025 5,426
Prepaid expenses Organization costs less accumulated amortization of \$2,396	3,818 579 4,397
TOTAL ASSETS	<u>\$ 20,110</u>
LIABILITIES AND SHAREHOLDERS' EQUITY	
LIABILITIES Accounts payable Accrued liabilities	\$ 532 
TOTAL LIABILITIES	<u>1,573</u>
SHAREHOLDERS' EQUITY Common stock, no par value, 100,000 shares authorized; 2,000 shares outstanding Retained deficit	46,100 (27,563)
TOTAL SHAREHOLDERS' EQUITY	18,537
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 20,110

### PETERSEN & RAMISTELLA, INC. STATEMENT OF INCOME (LOSS) FOR THE YEAR ENDED DECEMBER 31, 2007

### **REVENUES**

Fees Commissions Other	\$ 1,102,628 272,461 36,784
TOTAL REVENUE	1,411,873
EXPENSES	
Commissions	1,337,811
Operating expenses – page 11	86,516
TOTAL EXPENSES	_1,424,327
(LOSS) BEFORE INCOME TAXES	( 12,454)
FEDERAL TAX PROVISION	0
FRANCHISE TAX PROVISION	800
NET (LOSS)	<u>\$(13,254)</u>

### PETERSEN & RAMISTELLA, INC. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2007

	Common Stock Shares	Common Stock	Retained Earnings ( <u>Deficit</u> )	<u>Total</u>
Balance, December 31, 2006	2,000	\$46,100	\$(14,309)	\$ 31,791
Net (Loss)			(13,254)	(13,254)
Balance,	<del></del>			
December 31, 2007	<u>2,000</u>	<u>\$46,100</u>	<u>\$( 27,563)</u>	<u>\$ 18,537</u>

### PETERSEN & RAMISTELLA, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2007

Cash Flows from Operating Activities:	
Net (loss)	\$(13,254)
Amortization	600
Changes in operating assets and liabilities:	
Accounts receivable	11,875
Prepaid expense	( 2,098)
Accounts payable	( 206)
Accrued liabilities	( 69)
Net cash used from operating activities	(3,152)
Cash Flows from Investing Activities:	
Cash Flows from Financing Activities:	
Net decrease in cash	( 3,152)
Cash at beginning of year	13,439
Cash at December 31, 2007	<u>\$ 10,287</u>
Supplemental Cash Flow Information:	
Cash paid for income taxes	<u>\$ 800</u>
Cash paid for interest	<u>\$ 1,100</u>

### PETERSEN & RAMISTELLA, INC. NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2007

### **NOTE 1 - ORGANIZATION**

Petersen & Ramistella (PRI or the Company) is a registered broker dealer under the Securities Exchange Act of 1934 and is a registered investment advisor. PRI was incorporated September 12, 2002 in California and became a member of the National Association of Securities Dealers (NASD) on March 9, 2003. The NASD and NYSE Member Regulation consolidated in 2007 to form FINRA (Financial Industry Regulatory Agency).

The Company's sole office is in Monterey, California and is run by two principals, Messrs. Petersen and Ramistella.

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. The Company's financial statements are maintained on the accrual basis of accounting.
- B. The Company files its tax return on the cash basis of accounting. Deferred taxes for timing differences, principally accrual basis versus cash basis, are accounted for as deferred taxes.
- C. Organization costs are amortized over sixty months by the straight line method.

### **NOTE 3 - NET CAPITAL REQUIREMENTS**

The Company is subject to a \$5,000 minimum capital requirement under SEC Rule 15c3-1 which requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. As of December 31, 2007, the net capital was \$8,714, which exceeded the required minimum capital by \$3,714. The aggregate indebtedness to net capital percentage is 18%.

### NOTE 4 - EXEMPTION FROM THE SEC RULE 15C3-3

PRI receives sales commissions and commissions from mutual fund trailers and does not hold securities for customers.

Therefore, PRI is exempt from provisions under the SEC Rule 15c3-3, Customer Protection – Reserves and Custody of Security under Rule 15c3-3 paragraph (K) (2) (i).

In addition, the Company is exempt from the Possession or Control Requirements under Rule 15c3-3 paragraph (K) (2) (i).

## PETERSEN & RAMISTELLA, INC. NOTES TO FINANCIAL STATEMENTS - Continued DECEMBER 31, 2007

### **NOTE 5 – PROVISION FOR INCOME TAXES**

The Company has elected to be treated as a Small Business Corporation starting January 1, 2005. All the income or losses will be passed through to each individual shareholder and taxes are paid at each individual shareholder's rate. The Company is subject to a California state tax of 1.5% with a minimum of \$800 per year.

### **NOTE 6 - USE OF ESTIMATES**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **NOTE 7 - RELATED PARTY TRANSACTIONS**

The Company sub leases a portion of its office facility (50%) to Mr. Petersen, a related party.

### **NOTE 8 – CONTINGENCIES**

PRI leases office space for \$3,427 per month. The lease which includes cost of living increases became effective September 1, 2006 and runs through August 31, 2011 with the options to renew beginning September 1, 2011 through August 31, 2016. Future scheduled annual rents are:

2008	\$ 42,784
2009	44,068
2010	45,388
2011	30,856
	\$163,096

# PETERSEN & RAMISTELLA, INC. COMPUTATION OF NET CAPITAL REQUIREMENTS PURSUANT TO RULE 15c3-1 DECEMBER 31, 2007

COMPUTATION OF NET CAPITAL	
Total ownership equity from statement of financial condition	\$ 18,537
Non allowable assets - Page 9	( 9,823)
NET CAPITAL	\$ 8,714
COMPUTATION OF NET CAPITAL REQUIREMENTS  Minimum net aggregate indebtedness-	
.067% of net aggregate indebtedness	\$ 105
Minimum dollar net capital required	\$ 5,000
Net Capital required (greater of above amounts)	<u>\$ 5,000</u>
EXCESS CAPITAL	\$ 3,714
Excess net capital at 100% (net capital less 10% of aggregate indebtedness)	<u>\$ 8,557</u>
COMPUTATION OF AGGREGATE INDEBTEDNESS Total liabilities	\$ <u>1,573</u>
Percentage of aggregate indebtedness to net capital	18%

### RECONCILIATION

The following is a reconciliation as of December 31, 2007 of the above net capital computation with the Company's corresponding unaudited computation pursuant to Rule 179-5(d)(4).

Unaudited Net Capital	\$	8,713
Rounding		1
Audited Net Capital	<u>\$</u>	<u>8,714</u>

See Accompanying Notes to Financial Statements.

### PETERSEN & RAMISTELLA, INC. NON-ALLOWABLE ASSETS DECEMBER 31, 2007

### NON-ALLOWABLE ASSETS

Accounts Receivable – Clients	\$ 3,401
Accounts Receivable - Related Party	2,025
Prepaid Expense	3,818
Organization Costs	<u>579</u>
	<u>\$ 9.823</u>

### Joseph Yafeh CPA, Inc.

A Professional Accounting Corporation 11300 W. Olympic Blvd., Suite 875 Los Angeles CA 90064 310-477-8150 ~ Fax 310-477-8152

### INDEPENDENT AUDITOR'S REPORT ON THE SCHEDULE OF OPERATING EXPENSES

Board of Directors Petersen & Ramistella Monterey, California

My audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The attached schedules of operating expenses for the year ended December 31, 2007 is presented for purposes of additional information and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements as a whole.

Joseph Yafeh, CPA

Los Angeles, California February 4, 2008

### PETERSEN & RAMISTELLA, INC. SCHEDULE OF OPERATING EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2007

Advertising	\$	600
Amortization		600
Dues and Subscriptions		2,420
Insurance		982
Interest		1,100
Internet		1,576
Janitorial		900
Licenses and Permits		6,498
Office Expense		1,265
Outside Services		1,300
Payroll Taxes		652
Postage and Delivery		3,071
Printing & Reproduction		1,657
Professional Fees		30,223
Rent		20,820
Repair		1,022
Security		296
Solicitor Fee		2,271
Travel and Entertainment		40
Telephone		2,792
Utilities		1,431
Wages	_	5,000
Total	\$	<u>86,516</u>

### PART II

# PETERSEN & RAMISTELLA, INC. STATEMENT OF INTERNAL CONTROL DECEMBER 31, 2007

### Joseph Yafeh CPA, Inc.

A Professional Accounting Corporation 11300 W. Olympic Blvd., Suite 875 Los Angeles CA 90064 310-477-8150 ~ Fax 310-477-8152

### REPORT OF INDEPENDENT AUDITOR ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC Rule 17a-5

Board of Directors Petersen & Ramistella, Inc. Monterey, California

In planning and performing my audit of the financial statements and supplemental schedules of Petersen & Ramistella, Inc. (the "Company") for the year ended December 31, 2007, I considered its internal control, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3 (a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide

Board of Directors Petersen & Ramistella, Inc. Monterey, California

management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving internal control, including control activities for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2006 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, FINRA., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specifical parties.

oseph Careh, CPA

Los Angeles, California February 4, 2008

